AG Dillon & Co

Pre-IPO Stock Market Update

Week ending Oct 17, 2025

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AG Dillon & Co is a venture capital asset manager for wealth management firms. We advise financial advisors in building bespoke pre-IPO stock portfolios for their clients.

Not investment advice

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New York City - Central Park, Bethesda Terrace
Artist Emma Stebbins 1873

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RE-IPO STOCK MARKET UPDATE

Click here to watch the video

00:08 - Anysphere $1B Raise Talks at $27B Valuation Amid AI Coding Boom

01:07 - Deel $300M Series E at $17.3B Valuation Fuels $1.2B ARR Growth

02:31 - Oura $900M Series E Doubles Valuation to $11B on 5.5M Ring Sales

04:02 - Zepto $450M Raise Hits $7B Valuation in $42B Indian Quick-Commerce Surge

05:22 - Kalshi $300M Raise at $5B Valuation as Trading Volume Nears $50B Annualized

06:24 - Plata $250M Series C at $3.1B Valuation Targets 10M Users by 2026

07:34 - Ripple $1B GTreasury Acquisition Caps $2.45B 2025 Deal Spree

08:21 - Black Forest $200M-$300M Raise at $3.25B Valuation Fuels FLUX.1 Expansion

09:27 - Prompt AI Apple Acquihire Targets HomeKit Vision Boost

10:13 - Thinking Machines Co-Founder Tulloch Departs for Meta Amid Talent Wars

11:10 - OpenAI Broadcom 10GW Custom AI Chip Partnership at $350B-$500B Cost

12:17 - OpenAI Walmart Instant Checkout Taps 270M Customers for Agentic Commerce

13:06 - Revolut UK License Delay Amid $4B Revenue and 65M Customer Expansion

14:03 - SpaceX Starship V2 Success Targets 2027 Moon Mission, $15.5B Revenue

15:01 - Anduril EagleEye MR Helmet Secures $159M Army Award in $22B IVAS Pivot

16:08 - Anthropic IBM Partnership Rolls Claude to 500K Deloitte Users

ANYSPHERE

Anysphere, the startup behind the AI-powered code editor Cursor, is in discussions to raise $1 billion at a $27 billion valuation and is considering investment offers at a $30 billion valuation, marking a significant escalation in its funding ambitions amid the booming AI developer tools market. Founded to enhance coding efficiency, Anysphere has seen rapid adoption with its Cursor platform, though specific growth metrics like user numbers or revenue remain undisclosed. The round reflects investor enthusiasm for AI-assisted programming. Anysphere is a direct competitor to Microsoft's GitHub Copilot. Anysphere has an $18.8b secondary market valuation, +81.0% vs its Mar 2025 round. At a $27 billion valuation, this new round is +44% vs the secondary market valuation.

DEEL

Deel, the global payroll and HR platform, raised $300 million in a Series E round co-led by Ribbit Capital and Andreessen Horowitz with participation from Coatue Management and General Catalyst, achieving a $17.3 billion valuation as it surpasses $1.2 billion in annual recurring revenue (ARR) and records $100 million in revenue for September alone. Founded six years ago with initial struggles to reach $10,000 in revenue, Deel pivoted from escrow services for freelancers to comprehensive HR solutions including contracts, Employer of Record (handling compliance in 150 countries), payroll, and six new products in the last 18 months, growing to 35,000+ customers and over 1.5 million workers worldwide while maintaining profitability for three years. The company scaled from $50,000 ARR at its Series A to $130 million ARR in contractor services and $300 million+ ARR in Employer of Record, emphasizing rapid response times, customer feedback via WhatsApp, and halving development timelines to fuel growth faster than peers like Stripe and Salesforce. Deel had an $11.6b secondary market valuation, -5.5% vs its Feb 2025 round. This new round is +49% vs the secondary market valuation.

OURA

Oura, the Finnish health tech company behind the Oura smart ring, raised $900 million in a Series E round led by Fidelity with participation from ICONIQ, Whale Rock, and Atreides, elevating its

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valuation to $11 billion … more than double its $5.2 billion mark from a $200 million raise in December 2024 … as it sells over 5.5 million rings since launch in 2015, with more than half in the past year alone. Generating $500 million in revenue for 2024 (doubled from the prior year) and projecting $1 billion in 2025, Oura commands over 80% of the smart ring market, focusing on preventative health with features like sleep optimization, stress management, cycle tracking (97% accurate ovulation detection), fertility insights, perimenopause support, and new Health Panels for $99 blood tests at 2,000 Quest Diagnostics labs tracking up to 50 biomarkers, integrated with AI Advisor for personalized suggestions. Targeting fast-growing demographics like women in their early twenties (prioritizing mental health) and corporate athletes, Oura operates in 4,000 retail stores with 1,000 API partners, achieving high-80s 12-month retention versus low-30s for other wearables. Oura competes with Whoop, Ultrahuman, and Samsung.

ZEPTO

Zepto, the Indian quick-commerce startup, raised $450 million in a funding round led by California Public Employees' Retirement System (CalPERS) with participation from Avenir, Avra, Lightspeed, Glade Brook, The StepStone Group, and Nexus Venture Partners, reaching a $7 billion post-money valuation amid a market projected to hit $42 billion by 2030 per Morgan Stanley or $100 billion in a decade per Bernstein. Scaling from 500,000 daily orders five quarters ago to 1.7 million today, Zepto operates over 1,000 stores across 80+ cities, planning to add hundreds more in the next 12 months, with 20% of order volume now from smaller cities and a rapidly growing Zepto Cafe food delivery at $110 million run rate. Competing with Blinkit (204 cities, surpassing Zomato in Q1 2025 gross order value), Swiggy Instamart (104 cities), and e-commerce giants like Flipkart and Amazon, Zepto has acquired 10 million new monthly transacting users while turning stores profitable, with features like Super Saver discounts and app simplification underway, positioning it for an IPO next year after raising $1.3 billion last year including $350 million in Nov 2024.

KALSHI

Kalshi, the prediction market platform, raised over $300 million at a $5 billion valuation … 2.5x its $2 billion mark from three months ago … co-led by Sequoia Capital and Andreessen Horowitz with participation from Paradigm Ventures, CapitalG, and Coinbase Ventures, as it approaches $50 billion in annualized trading volume, up from $300 million last year. Allowing bets on future events and now accessible in 140 countries, Kalshi gained prominence with presidential election markets after suing the CFTC successfully last year to enable US operations. The raise follows rival Polymarket's up to $2 billion investment from Intercontinental Exchange at an $8 billion pre-money valuation (up from $1 billion in August), with Polymarket barred from US residents since 2022 but reentering via acquisitions; both platforms surged in election-related trading last year.

PLATA

Mexico's Plata, a fintech specializing in digital banking and lending for underserved markets, raised $250 million in a Series C funding round at a $3.1 billion valuation led by General Atlantic and Oak HC/FT with participation from existing investors Sequoia Capital and Kaszek Ventures, building on prior raises including a $150 million Series B in 2022 at a $1.5 billion valuation and a $50 million Series A in 2021. Founded in 2020, Plata has grown its active user base to over 5 million, achieving a 300% year-over-year increase in loan originations to $1.2 billion in the past 12 months while generating approximately $200 million in annual revenue from products like personal loans, credit cards, and savings accounts. Holding about 15% market share in Mexico's non-bank lending sector, the company plans to use the new capital to enhance technology infrastructure, expand geographic reach, and launch new offerings in insurance and investments, targeting a doubling of its user base to 10 million by 2026 and annual loan disbursements of $3 billion.

RIPPLE

Ripple, the blockchain and crypto firm, acquired treasury management software provider GTreasury for $1 billion in cash, marking its third major 2025 deal after buying prime broker Hidden Road for $1.25 billion in April and stablecoin platform Rail for $200 million, totaling $2.45 billion in acquisitions to enhance enterprise treasury solutions with tokenized deposits, stablecoins, and instant global payments. The move integrates GTreasury's connections to Fortune 500 CFOs with Ripple's blockchain infrastructure to address outdated payment systems causing delays and high costs, following similar treasury strategies by firms like Block, which holds 8,700 Bitcoin on its balance sheet.

BLACK FOREST

Black Forest Labs, the German AI image generator startup behind the acclaimed FLUX.1 model surpassing Midjourney and Stable Diffusion in photorealism, is in advanced talks for a $200 million to $300 million funding round co-led by Salesforce Ventures and AMP (a new fund led by Andreessen Horowitz's Anjney Midha) at a $3.25 billion valuation including the raise, though terms remain subject to finalization. The company has seen FLUX.1 downloads exceed 5 million in its first month since the August 2025 launch, driving over 100 enterprise clients in advertising and e-commerce where AI-generated visuals cut production costs by up to 70% compared to traditional photography. Strategic partnerships with Meta for Llama model integrations and Mistral AI have accelerated growth, with plans to hire 50 additional engineers to enhance multilingual capabilities and video generation features, tapping into Europe's €10 billion "sovereign AI" ecosystem.

PROMPT AI

Apple is nearing an acquihire deal for Prompt AI, a 2023-founded computer vision startup with an 11-person team that raised $5 million in seed funding led by AIX and Abstract Ventures, focusing on talent like CEO Tete Xiao (UC Berkeley PhD) and President Trevor Darrell (Berkeley AI Research founder) to bolster its HomeKit smart home division. Prompt's Seemour app connects to home security cameras for detecting people, pets, or objects with alerts and text descriptions, though the business model proved unviable, leading to app retirement and data deletion; investors will recover some funds but not fully.

THINKING MACHINES

Thinking Machines Lab, the AI research firm co-founded by former OpenAI CTO Mira Murati and Andrew Tulloch (ex-OpenAI and Facebook AI Research), saw Tulloch depart for Meta for personal reasons after Meta's failed August 2025 attempt to acquire the lab, reportedly offering Tulloch a compensation package up to $1.5 billion over at least six years … described by Meta as inaccurate. The move highlights Meta's aggressive recruitment of over 50 AI experts amid industry talent wars, with Thinking Machines emphasizing open-source fine-tuning via its Tinker API (beta pricing from $10,000 monthly, 95% success in defeating LLM nondeterminism). Thinking Machines has a $12.0b secondary market valuation from its primary round in Jul 2025.

OPENAI BROADCOM

OpenAI partnered with Broadcom to deploy 10 gigawatts of custom AI accelerators (XPUs) co-designed over 18 months, starting late 2026 through 2029, integrating Ethernet networking, memory, and compute for inference workloads. Estimated cost to OpenAI is $350 to $500 billion. This adds to OpenAI's 33 gigawatts of recent commitments including Nvidia's 10 gigawatts ($100 billion investment), AMD's 6 gigawatts (tens of billions), and Oracle's unconfirmed $300 billion cloud deal, expanding from current 2 gigawatts to meet surging demand for models like ChatGPT, Sora, and research, potentially lowering costs by 18% and enabling faster, cheaper AI. Broadcom shares rose 9.88% post-announcement, up 50% year-to-date with market cap over $1.5 trillion. OpenAI has a $573.0b secondary market valuation, +14.6% vs its Aug 2025 round.

OPENAI WALMART

OpenAI integrated Walmart into ChatGPT with Instant Checkout, enabling 270 million weekly customers across 10,750 stores in 19 countries and eCommerce sites to shop via agentic commerce for meal planning, restocking, or product discovery, with Walmart handling fulfillment. Walmart generated $681 billion fiscal 2025 revenue. Building on OpenAI's September 2025 Etsy and Shopify integrations, the deal advances proactive AI with personalized, multi-media interactions, complementing Walmart's Sparky tool and AI efficiencies like reducing fashion production by 18 weeks and customer care resolution by 40%, for its 2.1 million associates.

REVOLUT

Revolut, the UK-based fintech with over 65 million worldwide customers including 12 million in the UK, faces delays in securing a full UK banking license

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due to Bank of England concerns over risk management amid rapid expansion to 30+ new markets by 2030, requiring commitments to scale controls internationally during the 12-month mobilization phase capping deposits at £50,000. Reporting $1 billion net profit and $4 billion revenue (up 72%) in 2024, Revolut's wealth division surged 298% to $647 million, with licenses in the EU, Australia, Japan, New Zealand, Singapore, Brazil, US, India (launched October 7, 2025), Colombia (2026 start), Argentina, Mexico, Africa (starting South Africa), and UAE in-principle payments. Revolut has a $75.0b secondary market valuation from its primary round in Aug 2024.

SPACEX

SpaceX, the space payload delivery and satellite internet company, concluded the V2 era of its Starship program with the 11th flight test this week from Starbase, Texas, achieving all objectives including a Super Heavy booster soft splashdown in the Gulf of Mexico and an upper stage deployment of 8 mock Starlink satellites, with data gathered from new heat shield tiles. Transitioning to the enhanced V3 prototype with structural upgrades and Raptor engine improvements, Starship targets the 2027 Artemis 3 Moon mission under NASA's $4 billion contract. SpaceX has also completed 120 Falcon 9 launches in 2025. The company is targeting $15.5 billion in 2025 revenue. SpaceX has a $418.9b secondary market valuation, +4.7% vs its Jul 2025 round.

ANDURIL

Anduril Industries, the AI defense technology company co-founded by Palmer Luckey (Oculus creator), unveiled the EagleEye mixed-reality (MR) helmet family … including helmet, visor, and glasses variants … integrating Lattice software for live video feeds, threat alerts via rear/side sensors, and teammate tracking to provide superhuman perception, marking Luckey's return to XR roots via a May 2025 partnership with Meta for military devices. Securing a $159 million US Army award in September 2025 … the largest of its kind … for prototyping Soldier Borne Mission Command systems, Anduril took over the Army's $22 billion Integrated Visual Augmentation System (IVAS) contract from Microsoft in February 2025 after years of issues, expanding suppliers in the military XR market. Anduril has a $53.5b secondary market valuation, +75.3% vs its Feb 2025 round.

ANTHROPIC

Anthropic, the AI large language model company, announced a strategic partnership with IBM this week, to integrate its Claude LLM family into IBM's integrated development environment (IDE) for select customers, co-creating a guide for building, deploying, and maintaining enterprise-grade AI agents with security and governance. This follows Anthropic's Sep 2024 Claude Enterprise launch and an Oct 2025, deal for Deloitte's nearly 500,000 global workforce … the largest enterprise rollout yet. Anthropic has a $211.3b secondary market valuation, +15.5% vs its Aug 2025 round.

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PRE-IPO STOCKS IMPLIED VALUATION
SINCE LAST PRIMARY ROUND
RANK BY IMPLIED VALUATION

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Date: 10/13/2025
Source: AG Dillon & Co

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Rank	Company	Current Implied Valuation	Last Round Valuation	Last Round Date	2ndary Since Last Round
1	OpenAI	$573.0	$500.0	Aug-25	14.6%
2	SpaceX	$418.9	$400.0	Jul-25	4.7%
3	Anthropic	$211.3	$183.0	Aug-25	15.5%
4	xAI	$137.7	$113.0	Mar-25	21.8%
5	Stripe	$118.7	$91.5	Feb-25	29.7%
6	Databricks	$111.1	$100.0	Aug-25	11.1%
7	Revolut	$75.0	$75.0	Aug-24	Primary
8	Anduril	$53.5	$30.5	Feb-25	75.3%
9	Canva	$45.2	$42.0	Aug-25	7.7%
10	Figure AI	$32.9	$39.0	Feb-25	-15.7%
11	Safe Superintllgnce	$32.0	$32.0	Apr-25	Primary
12	Scale.ai	$23.7	$29.2	Jun-25	57.8%
13	Ramp	$21.1	$22.5	Jul-25	-6.2%
14	Perplexity AI	$20.2	$20.0	Sep-25	1.1%
15	Rippling	$19.7	$17.5	May-25	12.7%
16	Anysphere (Cursor)	$18.8	$10.4	Mar-25	81.0%
17	Epic Games	$17.4	$22.5	Feb-24	-22.7%
18	Neuralink	$14.0	$9.7	May-25	45.5%
19	Thinking Machines	$12.0	$12.0	Jul-25	Primary
20	Deel	$11.6	$12.3	Feb-25	-5.5%
21	1X Technologies	$10.0	$10.0	Sep-25	Primary
22	Lambda Labs	$9.3	$6.6	Sep-25	39.7%
23	Snyk	$8.9	$7.4	Dec-22	20.6%
24	Groq	$7.5	$6.9	Jul-25	9.3%
25	ElevenLabs	$6.8	$6.6	Sep-25	2.4%
26	Hugging Face	$6.3	$4.5	Aug-23	40.4%
27	Cohere	$5.8	$5.5	Jul-24	6.1%
28	Apptronik	$4.5	$1.8	Jan-25	147.3%
29	Together AI	$4.4	$3.3	Feb-25	33.0%
30	Harvey	$0.6	$5.0	Jun-25	-88.1%

* Current Implied Valuation = Last Primary Round Valuation x (1 + ((Current 2ndary Price / Last Primary Round Price or 2ndary Price at Last Primary Round if Last Primary Round Price is not available) - 1))

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PRE-IPO STOCK PERFORMANCE
SECONDARY MARKET BY LAST WEEK PERFORMANCE

AG Dillon & Co

Date: 10/13/2025
Source: AG Dillon & Co

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Rank	Company	1wk	1mo	3mo	6mo	1yr	2yr	3yr
1	ElevenLabs	26.96%	45.90%	57.39%	69.06%	83.63%	5086.96%	---
2	Lambda Labs	7.41%	27.82%	114.11%	144.95%	100.67%	1660.55%	3997.27%
3	Databricks	5.64%	14.15%	42.39%	61.50%	123.76%	162.60%	202.65%
4	Figure AI	4.08%	-9.67%	-15.72%	-12.68%	983.86%	872.60%	1137.12%
5	Canva	3.44%	3.91%	19.22%	21.44%	58.23%	69.74%	46.21%
6	Scale.ai	2.56%	14.58%	-10.55%	-0.62%	7.80%	95.97%	174.49%
7	Neuralink	2.55%	-1.16%	14.47%	40.00%	65.81%	177.45%	62.29%
8	OpenAI	2.44%	8.16%	78.86%	116.89%	236.03%	305.72%	---
9	Hugging Face	2.40%	5.16%	19.36%	25.84%	39.07%	36.98%	---
10	Harvey	2.09%	-89.58%	-80.84%	-78.77%	-68.49%	257.32%	---
11	Anthropic	1.09%	5.08%	120.45%	162.45%	299.61%	393.93%	---
12	xAI	0.91%	2.65%	13.68%	6.94%	224.87%	---	---
13	SpaceX	0.57%	1.34%	5.94%	9.64%	84.08%	161.24%	200.77%
14	Rippling	0.24%	1.16%	7.56%	27.06%	21.83%	119.89%	136.48%
15	Cohere	0.15%	-1.89%	32.74%	30.34%	31.47%	69.18%	---
16	Together AI	0.15%	8.23%	21.00%	31.78%	66.93%	---	---
17	Stripe	0.11%	1.75%	22.98%	27.41%	43.14%	93.44%	41.49%
18	Revolut	0.08%	6.98%	31.59%	54.92%	50.20%	357.85%	283.45%
19	Anysphere	0.00%	70.56%	-4.10%	80.37%	3212.91%	17615.0%	---
20	Epic Games	0.00%	10.87%	8.09%	-8.98%	5.35%	11.12%	-36.21%
21	Snyk	0.00%	0.00%	52.16%	6.03%	-22.03%	-20.90%	-56.98%
22	Deel	-0.28%	-4.42%	-0.65%	-15.15%	40.58%	57.56%	109.55%
23	Groq	-0.57%	-7.35%	18.81%	36.57%	113.08%	---	---
24	Anduril	-1.25%	3.69%	20.79%	44.14%	166.46%	280.71%	334.77%
25	Perplexity AI	-1.40%	-0.27%	60.52%	63.34%	454.78%	7052.90%	---
26	1X Tech	-2.51%	173.16%	337.12%	2050.81%	2475.99%	---	---
27	Apptronik	-2.58%	16.01%	90.09%	157.89%	1637.70%	1796.57%	4048.75%
28	Ramp	-3.41%	-10.46%	21.97%	46.41%	149.69%	195.16%	280.22%
29	SSI	No secondary market trading activity						
30	ThinkngMchns	No secondary market trading activity						
Average (simple)		**1.82%**	**10.58%**	**39.27%**	**114.27%**	**381.68%**	**1537.90%**	**685.15%**

* Secondary Market Performance = Most recent secondary market price divided by the appropriate secondary market price for the period in question minus 1. Note: secondary market periodic performance may not match AG Dillon & Co's weekly implied valuation report as the valuation report considers primary round valuation.

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